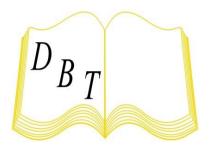
DATA BOOK TECHNOLOGIES SA (Pty) Ltd



Reg No: 2004/035430/07

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Information Specialists

New Developments within DBT

<u>No: 2</u>

DBT recently had an engineering company produce a blanking tool to mass produce their stainless steel tags. The tags being produced are $60 \times 15 \times 0.5$ mm, with a 3mm hole at one end for attaching to the product. We recommend the use of nylon coated 60lb fishing line with a ferrule for attachment of the tag. As the need arises we will be have additional blanking tools made for the various common tag sizes. Due to the cost of the blanking tool, this may be spread out over time or fast tracked due to demand.

DBT have recently hired the assistance of a web designer to produce and maintain a web site in order to keep all DBT's clients, as well as interested persons, up to date as to the developments within the company. We now have a Facebook page as well as a Twitter feed. The Web site will give a brief description of what a data book is as well as highlight the different facets of DBT. We are planning to have a Power point presentation showing what is involved in producing a data book and what information is required to start the process. Most of these improvements are in the design and start-up phase so please bear with us. Any suggestions on what you would like to see on the web site will be seriously considered.

DBT is now offering a third party instrument inspection option to those clients from afar that may not have the budget to fly into Johannesburg for inspections of their instrumentation purchased from Endress+Hauser. Initially this will be sold by Endress+Hauser as a line item on their quotation that all clients can take advantage of. At a later stage this option will be offered to all of DBT's clients. We feel that we are adequately qualified to offer this service as we have more than 25 years collectively in the instrument field as well as more than 15 year's experience in the production and sales fields. DBT specialise in produce top quality products and service and will ensure that all inspections are carried out un strict ISO 9001 standards and in accordance with the clients requirements.